

Servicing the Midwest Area as Representatives Since 1992

"The Right Products for The Right Stores"

-Our Maxim

Alphabetical List of All Companies Represented September 2025



All of our catalogs in PDF form are available on our website.

WWW.SPIRITSALES.COM

Online ordering site for all of our products:

WWW.SPIRITSALES.CO

Special Information

 $(\frac{4}{10}) = Made in USA)$ (© = Custom / Name drops)

Please Note: Some Lines Are Not Available In All States

Companies and Territories Subject To Change Without Advance Notice

ABOUT US

We believe in customer service and do our best to provide it at the highest level.

We have an online ordering system for those who like to order online and still have a dedicated customer service person for your account.

We provide help with order issues, questions, and product decisions.

You deal with a real local person, who will come to see you in your store.

We do not share or sell your information with other companies.

A locally founded, family-owned manufacturing/distributing company since 1971; transitioning to manufacturer sales representatives representing quality companies, to retailers of all sizes, since 1992.

Spirit Sales strives to provide its customers with the best possible products, the most comprehensive information on all the lines we represent, and to provide the most frank, honest, and informed opinions possible.

Spirit Sales mission is to be more than just a sales representative, we strive to be the retailers' most trusted resource.

"The Right Products for The Right Stores"

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Spirit Sales Ltd Under The Same Family Ownership Since 1971

Over 50 Years Of Experience In Helping Retailers Get The Quality Products They Need

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Sales Representatives Since 1992
Incorporated 1981





Order Online at: WWW.SPIRITSALES.CO



- **120 North** © (rep since 2025): Printed or embroidered name-drops for your store, town, state, and more! High-quality tees, totes, headwear, and swag, with 100's of designs, and colors to choose from. From trendy to traditional. Tees and tanks to hoodies. Knit caps and trucker caps to bucket hats and visors. Stickers, magnets, and more. Toddler, youth and adult styles available. Custom printing also available.
- **3D Toy Store** $\frac{1}{1}$ (rep since 2024): Where Imagination Takes Shape! The hottest craze is 3D printed toys. All are articulated and posable. Made with ECO plastics at a high resolution for durability. Multiple sizes available in themes such as zoo, dinos, and dragons as well as Christmas and Halloween. Pocket Pets in multiple sizes, including minis. Storage eggs in a variety of styles and sizes available, perfect to house your personal favorites. Fidget toys and displays available.
- **Ahalli** (rep since 2025): Promoting compassion and empowerment. Ahalli offers high quality lady's and men's leather products using locally sourced bull hides, tanned and colored with all natural and organic tannins utilizing a centuries old technique. With beautiful colors, and many styles to choose from, Ahalli' offerings are factory direct to you.
- **AIRS** (rep since 2025): The original AIRS returns with their botanical incense line featuring their 10 most popular fragrances and introducing their perfume sprays in Lace, Rain Mist and Kashmir.
- **Animals Forever** (a) (rep since 2023): Beautiful, customizable, animal themed snow globes. Available in three sizes with multiple animal themes displayed in their natural setting. Get your name out there on these high-quality keep sakes. Perfect for zoos, attractions, and souvenir shops.
- **Arts of Ecuador** (rep since 2022): Sustainably sourced, eco-friendly, hand-crafted products for adults and children. Animal and fish hats for infants through adults. Fabric and leather coin purses and all leather travel bags. Tagua keychains. Supporting the artisans of Ecuador by bringing their products to millions who have never been to Ecuador.
- **Atlanta Candles & Incense** (rep since 2015): Supplier of 7 day, 50 hour and 14 day glass jar candles. Incense, herbs, sage, sage blends, and other assorted new age related items.
- **Australian Natural Soap** (rep since 2021): Wavertree and London Luxury Soaps are made by the largest Australian artisan soap maker and distributed in the U.S. Their quality is a testament to the care taken in their soap-making process resulting in luxurious, refreshing soaps.
- **BellaVision** (rep since 2021): Summertime outdoor products. Assortments of sunglasses with displays are available. Sunblock, insect repellent, and suntan lotion. Beach themed magnets and keychains.
- **Benjamin International** (rep since 2001): Recycled canvas bags Fashion Accessories Giftware Candles Scented Products Incense New Age Items Novelty Items Toys Dream Catchers Bags Clothing Trendy Items Much more.
- **Bentley Seed Company** (rep since 2025): Family-owned and committed to providing fresh, untreated, non-GMO seeds. Seed packet cards with envelope for that special sentiment. Bentley offers specialty displays for gift and garden shops alike. Special occasion displays include, Love, Thank You, Florist, Bee, Pollinator, Birthday, Mother's Day, and more!
- Blaze International (rep since 2016): Mara mugs, mug trees, dinnerware & accessory lines of fine stoneware.
- **California Creations** (rep since 2024): Toys for those that are kids and those that are kids at heart. Puzzle cubes, wind-up toys, Fling Wing, and Evel Knievel stunt cycles. Beautifully packaged and displayed.
- Cedar Crate Market $\frac{1}{1}$ (c) (rep since 2023): Woman owned and family operated creating fun and sassy, candles, gifts and lifestyle goods. Handmade in the USA, with humor and love, created to fit any décor. Celebrate life's important moments, big and small, with classic designs. Specializing in hand-poured, small batch, candles that smell amazing. Eco-friendly, 100% soy wax and cotton wicks for a superior eco-friendly burn. Quality products that will last.
- Crystal Journey Candles # (rep since 2009): Reiki Charged Pillar Candles Votives Large Pillars with and without meanings.
- **Crystal Peddler** (rep since 1999): Hanging Crystals Candles Sage Sage Blends Incense Statues Feng Shui items Tumbled Stone Items Other New Age items.
- **Delighted Home** (rep since 2025): LED candles with a twist. Battery operated with styles for indoor and outdoor use. Some coated with real wax in a variety of sizes, colors, textures, and designs to match any décor. Realistic glow and flame movement with easy on-and-off and timer option. LED bulbs never need replacing. Outdoor décor and children's books perfect for gift-giving.
- **Deva Designs** # (rep since 2017): New Age style pewter pocket items, pewter jewelry, and pendulums.
- Dipper (rep since 1996): Bulk 11", 19" and 1" and 2" cones as well as packaged 11" sticks & 1" cones.
- **Faeve** (rep since 2024): Faeve is a female-owned and operated business using Functional Aromatherapy® in creating all-natural products. She is a registered aromatherapist and certified Herbalist. Better for you, safer for you, with scientifically-proven results creating balance and healing support. Their line includes topical products, teas, and essential oils made with all organic, plant-based ingredients.
- **Foot Clothes** (rep since 2022): Fun, quirky, socks in three lengths and many styles, all by independent artists. Made with 85% combed cotton as well as the highest definition stitch at 200N. Double-padded heel and toe. Whether it's gothic, vintage, retro or nerdy these novelty socks are affordable and giftable.
- Goodie Two Sleeves (rep since 2019): Large selection of licensed and novelty t-shirts...
- **Happy Life Productions** (rep since 1994): Regular and tie-dye t-shirts with beautiful artistic designs. Hippie and Grateful Dead designs available.
- **Indigo** (rep since 2024): A wide variety of sterling silver jewelry. Studs, wires, pendants, and rings. Semi-precious stones, minerals, crystals, and shells adorn many of their styles. All pendants come with a choice of chain, leather, or rubber cord.

- **Inner Traditions** (rep since 2000): A wide variety of titles geared to spirituality and healing. The quintessential resource for crystal and gemstone titles. Titles encompassing the esoteric and the familiar including: Eastern and Western religion, philosophy, ancient mysteries and secret societies, Shamanism and indigenous cultures, Celtic studies and New Age/metaphysics, personal growth, pets/animals and gender studies, herbalism and yoga. Also available is a growing selection of oracle and tarot decks.
- **Jillson & Roberts** (rep since 2025): Creating a circle of environmental partnership with a wide variety of high quality gift wraps and accessories. Eco-friendly paper, inks, and printing. Heavy-weight roll wrap, bottle totes and many sizes and varieties of gift bags. Tissues and double-sided paper are among their beautiful options. Ribbons, bows, and stickers for all variety of packaging needs. Custom gift wrap and display programs available.
- **Jimmy Zee's** (rep since 2025): Lure them in with BigFoot Bait! Whether for adventurous snackers or curious tourists, savory or sweet BigFoot Bait has it. Award-winning, non-vinegar based hot sauces, cheese bites, and trail mix. Licorice, toffee, and gummies. Round this out with their BigFoot themed travel cups and flasks.
- **Kanut Sports** (rep since 2025): Hats for all tastes and all seasons. Whether classic and stylish, adventurous and unique, or sporty and outdoorsy. Ball caps to Western wear, beanies to slouches, Kanut Sports has the hats for you. Wide selection of styles, colors, and high-quality fabrics for men, women, and children.
- **Kathmandu Imports** (rep since 2011): A wide selection of clothing, bags, and accessories promoting fair trade ethics. Statuary, and jewelry crafted by artisans. Prayer flags, prayer malas, and bells as well as incense to round out your spiritual practice.
- **Kitchen Sink Candle Co.** # © (rep since 2025): Hand-crafted, chef inspired candles, reed diffusers, hand lotions, and wax melts, all made here in the U.S. Seasonal scents, botanicals, apothecary bath & body products, and much more. All natural soy wax candles. Private label and customizable with your home town, state, or zip code.
- **Little Critterz** © (rep since 2018): Hand-painted miniature porcelain animals, birds, reptiles, fantasy and more. Stock and custom patches, pins, and ornaments as well as other animal related items. Patches, pins, and floaty pens also available.
- Makes Good Scents © (rep since 2009): Packaged incense sticks and cones. Roll-on oils, incense mists, and backflow incense cones. All made with essential oil blends.
- **Memory Threads** © (rep since 2023): Eco-friendly, U.S. made, 100% bio-degradable cotton apparel. Silk-screened customizable designs. Name drops available. Add you logo or an individual design to promote your brand. Short sleeve, long sleeve, and hoodies with vintage fades and specialty dyes. Puft lettering, metallics/foils, and color pop. So many colors, styles, and options to satisfy all your customer's needs.
- **Morris Magnets** # © (rep since 2014-2019 2023): Magnets, keychains, coasters, frames and ornaments available in high-quality, traditional acrylic or eco-friendly wood, as well as eco-friendly wood stickers in a wide variety of themes: animals, lifestyle, states, holiday and sports, just to name a few. Customization and displays available.
- **Muddy River Conjure** (rep since 2024): A family-owned, multi-generational company offering a wide array of products for the magically-minded. Spell kits, bottle spells, waters, washes, and anointing oils. Altar items and magical gifts. Teas. Pillars, intention, tealights, and molded candles.
- Nirvana (rep since 1999): A very large selection of pewter, bronze, and sterling jewelry.
- **Northern Icons**©(rep since 2025): Beanies, gloves, gaiters, and more. Created to celebrate nature and the great outdoors, these products offer ultra-soft, high stretch, breathable fabrics in a wide variety of designs. Name-drop and customization available.
- **Pacific Giftware** (rep since 2024): Statuary, giftware, décor for the home and garden in a wide variety of themes and styles. Americana to Eastern, religious to mythology. Skulls to fantasy, dragons, and fairies. Art glass, journals, puzzles, games and fragrances. Whether its Amy Brown or Frank Lloyd Wright, there is something for everyone!
- Parkdale Novelty Co. © (rep since 2025): A leader in the wholesale souvenir, gift, and custom plush since 1944. Whether for seasonal, everyday or special occasions, there is a plush to meet every need, Messy Moose Socks featuring non-skid soles and a plush charm at the toe. Peek-A-Boo Pals offer a 2-in-1 pal with a simple flip. Plush in a variety of sizes and styles for all ages. Embroidered name-drops available on animals and accessories.
- **Peter Grimm** (rep since 2023): Innovators and originators in the industry from the beginning starting with the creation of the Authentic California Lifeguard Hat. Popular worldwide, every hat they make is an original, designed in San Diego. For those who recognize craftsmanship, style, quality, and value.
- Pichincha (rep since 2020): Artisan-made crafts and handmade jewelry, and smoking accessories from Ecuador.
- **Prabhuji's Gifts** (rep since 2009): Custom blended masala incense, resin, and attar oils. Palo Santo, natural soaps, resin incense sticks, sage, meditation items.
- **Ramatex** (rep since 2025): An international corporation with an eco-friendly focus. Environmentally friendly, 100% recycled cotton Guatemalan-style bajas, Northwood-designed blankets, bags, hats, backpacks, hacky sacks, sherpa, and winter Exceptional products at competitive prices. Also available with licensed rock designs.
- **Recherch'e Organics** # (rep since 2025): A diverse like of hand-crafted, artisan made skin care products for women and men. Facial care, body care, accessories, and sets. L'AMBIANCE 100% all-natural soy candles in beautiful copper-lined blackmatte jars round out this high quality line.
- Red Wheel / Weiser Books (rep since 2012): Books inspiration, health, self-help, humor, meditation, spiritual, recovery.
- Rocky Mountain Stickers # © (rep since 2021): Custom and namedrop vinyl stickers available in many categories.
- **SJT Enterprises** † © (rep since 2014-2019 2021): Wooden signs, stone coasters, and magnets. Themes include pets, Advice from Nature, Dean Russo's artwork, chalk artwork, celebrity images by Haiyan, humor, year in history, and so much more.
- Signs 4 Fun ‡© (rep since 2017): Aluminum embossed (most) outdoor signs. Parody wallet ID cards.

Stephanie Imports (rep since 2023): An incredible selection of home decor and giftware. Flasks, bar, and wine accessories, cigarette cases, cufflinks, tie clips, clocks, keychains, clutches, men's pocket accessories, and women's purse accessories. Many items are engravable or can be personalized with vinyl.

Sun's Eye (rep since 1999): Quality fragrance, essential and specialty oils, room sprays, aroma locket necklaces, incense.

Takobia (rep since 2024): Jewelry created from a variety of alloys, electroplated in gold or silver, and e-coated so they never require polishing or cleaning. Beautiful and stylish designs. Modern, nature, and classic themes. All are lead, nickel, and cadmium-free.

The Crystal Garden (rep since 2024): Offering a wide array of conscious living products, they are well-known for their award-winning Aroma–Energetic sprays and mists. Compounded by an aromatherapist from the highest quality, medical-grade essential oils, these sought after blends are created with positive thought and intention. They also offer a large selection of sparkling gemstones and crystals, aromatherapy, New Age books, candles, wind chimes, angels, chakra banners, and unique gifts.

The Grandparent Gift Co. (rep since 2018): For more than just grandparents. Inspirational gifts for children, family, and pet owners. Whether you call your grandma, nana, gigi, or mimi, there's a gift for them. Celebrate life with memorials, graduation, birthday, baby's first, and wedding/anniversary among others. Brag books, ornaments, frames, and more. Beautiful and elegant handmade glass crosses for family, occasions, memorials, new baby and more.

To Market To Market $\frac{1}{7}$ © (rep since 2023): One of the largest distributors of gluten-free spreads, spices, herbs, appetizers, and so much more. Providing blends that have no MSG, preservatives, extenders, or fillers. Great, eye-catching packaging. Easy, economical, and most of all – delicious!

Touchstone Distributing $\frac{1}{7}$ © (rep since 1996-2011 • 2019): Porcelain jewelry of Celtic, Pathfinders (animals), Patron Saints, Zodiac and others.

U.S. Games (rep since 1994-2007 • 2016): Cards games of all types. Tarot, oracles, wizard, author series, presidents, and many specialty card games.

Yummi Candles (rep since 2025): A wide selection of scented and unscented candles. SLS and paraben-free cosmetic grade fragrances. Classic single note and blended fragrances, as well as wide variety of unique blends you won't find anywhere else. Over 200 combinations of style and color, in taper, pillar, votive, floating, and tealight candles. Soy, paraffin, and bees wax, all with dripless burn, 100% cotton wicks, and exceptional burn times. Sleek, eye-catching packaging and high quality accessories.



Stay up to date with our online line list.



Our Team

Ace Monroe (Owner)

Jackie Bueg (Senior Associate)

Dan Deverick (Customer Service Associate)

Brenda Carney (Customer Service Associate)

Lisa Monroe (Owner)

Order online





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