

SPIRIT SALES
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Our Territory is Illinois, Indiana, Iowa, Missouri, Nebraska & Wisconsin.

Sales Representatives Since 1992

"The Right Products for The Right Stores"

-Our Maxim

Alphabetical List of All Companies Represented

March 2024

All of our catalogs in PDF form are available on our website.

We have an online ordering site with all of our lines of products

WWW.SPIRITSALES.COM

Territory Limits

(π = No Wisconsin) (⌘ = No Iowa) (⊕ = Iowa & Nebraska Only) (Ⓢ = Illinois, Iowa & Wisconsin Only)
(♦ = No Nebraska)

Special Information

(‡ = Made in USA) (© = Custom / Name drops)

Companies Subject To Change Without Advance Notice

ABOUT US

Spirit Sales is an Independent Sales Representative group serving the wholesale needs of retailers in a six-state area. Specializing in meeting the needs of local independent retailers in the general gift, music, clothing, jewelry, religious, tobacco, fragrance, New Age/Metaphysical, and other specialty industries.

Spirit Sales feels that helping our retailers find the right products for their store by getting to know the store, its clientele and working cooperatively with the owners and buyers is superior to the "sell-sell-sell" approach used by a majority of the Sales Representatives in the field today.

Spirit Sales strives to provide its customers with the best possible products, the most comprehensive information on all the lines we represent, and to provide the most frank, honest, and informed opinions possible.

Spirit Sales mission is to be more than just a sales representative, we strive to be the retailers' most trusted resource.

"The Right Products for The Right Stores"

-Our Maxim

Spirit Sales Ltd Under The Same Ownership Since 1981

Over 40 Years Of Experience In Helping Retailers Get The Quality Products They Need

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Sales Representatives Since 1992

Incorporated 1981

Order Online at: WWW.SPIRITSALES.COM



800-774-0301



773-774-0301



Orders@spiritsales.com

Animals Forever © (rep since 2023): Beautiful, customizable, animal themed snow globes. Available in three sizes with multiple animal themes displayed in their natural setting. Get your name out there on these high-quality keep sakes. Perfect for zoos, attractions and souvenir shops.

Anngoti (rep since 2023): Beautiful bags, totes, backpacks and clutches in a variety of sizes. New and innovative designs produced in leather as well as high-quality mixed media. Products updated seasonally.

Arts of Ecuador (rep since 2022): Sustainably sourced, eco-friendly, hand-crafted products for adults and children. Animal and fish hats for infants through adults. Fabric and leather coin purses and all leather travel bags. Tagua keychains. Supporting the artisans of Ecuador by bringing their products to millions who have never been to Ecuador.

Atlanta Candles & Incense (rep since 2015): Supplier of 7 day, 50 hour and 14 day glass jar candles. Incense, herbs, sage, sage blends and other assorted new age related items.

Australian Natural Soap (rep since 2021): Wavertree and London Luxury Soaps are made by the largest Australian artisan soap maker and distributed in the U.S. Their quality is a testament to the care taken in their soap-making process resulting in luxurious, refreshing soaps.

Bāsancord (rep since 2023): Everything you could need to power your electronic devices. 6 and 10 foot charging cords in a wide variety of fashion colors. Wall and car chargers as well. Lifetime warranty on cords.

BellaVision (rep since 2021): Summertime outdoor products. Assortments of sunglasses with wooden displays. Sunblock, insect repellent and suntan lotion. Beach themed magnets and keychains.

Belmont Brands † † (rep since 2022): Made in USA - Eco-Conscious - High-quality hats in many styles for men and women. Styles to fit in the season, ball caps, flat caps, wilderness, river hats, skull caps, beanies, visor, work caps, wool five panel and much more. Hats for Healing specially designed for those dealing with hair loss, providing hats that are soft and comfy as well as other hats including reversible resort, sun, visor, cloche and more.

Benjamin International (rep since 2001): Recycled canvas bags - Fashion Accessories - Giftware - Candles - Scented Products - Incense - New Age Items - Novelty Items - Toys - Dream Catchers - Bags - Clothing - Trendy Items - Much more.

Blaze International (rep since 2016): Mara mugs, mug trees, dinnerware & accessory lines of fine stoneware.

Blue Sky (rep since 2024): Women's fashions with a bohemian flare. Gorgeous clothing, excellent handbags, and accessories. Beautiful, unique styles, comfortable fabrics, easy flowing fit, and unique embellishments. Made with fair-trade and eco-friendly fabrics, low impact dyes, recycled, repurposed, and organic fabrics, always with an eye on comfort. Handbags of exceptional quality, with details and features that go beyond expectations.

Brisco Apparel Company © (rep since 2019): Beyond your average t-shirt company. Other than licensed classic Rock 'n Roll and retro product shirts there are 100's of designs that include humor, coffee, alcohol, holidays, gardeners, hunting, fishing, dogs, cats, name drop and custom for locations and zoos plus many more.

Brooke & Jess Designs (rep since 2023): Two sisters on a mission to create fun, unique and affordable gifts. Stylish tote bags, camper coffee mugs, jazzy vanilla candles in many styles, tumblers, water bottles and more. Selections for family, teachers, inspiration and medical/dental workers. All great for gift giving.

California Creations (rep since 2024): Toys for those that are kids and those that are kids at heart. Puzzle cubes, wind-up toys, Fling Wing and Evel Knievel stunt cycles. Beautifully packaged and displayed.

Cedar Crate Market † © (rep since 2023): Woman owned and family operated creating fun and sassy, candles, gifts and lifestyle goods. Handmade in the USA, with humor and love, created to fit any décor. Celebrate life's important moments, big and small, with classic designs. Specializing in hand-poured, small batch, candles that smell amazing. Eco-friendly, 100% soy wax and cotton wicks for a superior eco-friendly burn. Quality products that will last.

Crystal Journey Candles † (rep since 2009): Reiki Charged Pillar Candles - Votives - Large Pillars with and without meanings.

Crystal Peddler (rep since 1999): Hanging Crystals - Candles - Sage - Sage Blends - Incense - Statues - Feng Shui items - Tumbled Stone Items - Other New Age Items.

Deva Designs † (rep since 2017): New Age style pewter pocket items, pewter jewelry and pendulums.

Dexsa © ⊕ (rep since 2023): An incredible selection of affordable and unique home decor and giftware. Themed gifts for family, friends, baby, wedding, teacher and more. Seasonal and Christmas items. Home blessing, bereavement, state themed, and garden items. Night lights and suncatchers.

Dipper (rep since 1996): Bulk 11", 19" and 1" and 2" cones as well as packaged 11" sticks & 1" cones.

Earth Angel (rep since 2024): Bracelets, necklaces, and mugs to thank and celebrate all the angels in our lives. Made with care and attention to detail. Displayed on a card with an inspiring, original verse. Jewelry comes with a box and care card when purchased as a package. Free modular, stackable, floor and countertop displays available. All cadmium, nickel, and lead free. Available in three finishes beautiful finishes.

Foot Clothes (rep since 2022): Quality, quirky, affordable, positive, giftable, and sustainable socks. Made with 85% combed cotton as well as the highest definition stitch at 200N.

Fresh Fresheners (rep since 2023): Long-lasting, high quality car air fresheners. Unique, cute, funny, and provocative designs to display your personal style. Using premium and essential oils coupled with an innovative slow diffusion process, these scents delight the senses for weeks.

Goodie Two Sleeves (rep since 2019): Large selection of licensed and novelty t-shirts.

Galleyware © (rep since 2023): Kitchen and home goods emblazoned with your state, city, region. Melamine trays, pint glasses and stainless tumblers with your destination in mind. Swedish towels in destination, themed, seasonal, and whimsical designs.

Hack Decks (rep since 2024): Promoting mental health, connection, and wellness each 52 card deck is full of bits of wisdom with tips and prompts from the pros. Looking to declutter, planning date night or becoming a new mom? These fun, easy-to-use and on-trend decks help prioritize, and plan with ease.

Happy Life Productions (rep since 1994): Regular and tie-dye t-shirts with beautiful artistic designs. Hippie and Grateful Dead designs available.

Holy Land Wood & Stone (rep since 2023): High-quality, handmade wood and stone products from the Holy Land. Stone crosses from Jerusalem, olive wood crosses and rosaries from Bethlehem. Resin crosses from the U.S. Stone plaques and prayer cards as well. Whether a gift for a loved one or a remembrance for yourself, the unique, handmade goods will provide peace and comfort.

Indigo (rep since 2024): A wide variety of sterling silver jewelry. Studs, wires, pendants, and rings. Semi-precious stones, minerals, crystals, and shells adorn many of their styles. All pendants come with a choice of silver chain, leather, or rubber cord.

Inner Traditions (rep since 2000): Books - Health - Self Help - Yoga - New Age as well as oracle and tarot decks.

Kathmandu Imports (rep since 2011): A wide selection of clothing, bags, and accessories promoting fair trade ethics. Statuary, and jewelry crafted by artisans. Prayer flags, prayer malas and bells as well as incense to round out your spiritual practice.

Lifeforce Glass (rep since 2023): A wide selection of glass message stones. Chakra, mermaid, faith, connection and many more themes. Heart stones and magnets. Gorgeous glass and acrylic block plaques. Sweet, inspirational and motivational. Perfect gift items for all occasions.

Little Critterz (rep since 2018): Hand-painted miniature porcelain animals, birds, reptiles, fantasy and more. Stock and custom patches, pins and ornaments as well as other animal related items. Patches, pins and floaty pens also available.

Little Shop of Pins (rep since 2023): Wearable art pins and other products inspired by pop culture, art and life. Collaborating with artists and designers from around the globe, they create wearable art featuring witty humor, silly puns, deep cuts and cuteness overload. Share, communicate, connect, and start conversations with pins!

Makes Good Scents (rep since 2009): Packaged incense sticks and cones. Roll-on oils, incense mists, and backflow incense cones. All made with essential oil blends.

Memory Threads (rep since 2023): Eco-friendly, U.S. made, 100% bio-degradable cotton apparel. Silk-screened customizable designs. Name drops available. Add you logo or an individual design to promote your brand. Short sleeve, long sleeve and hoodies with vintage fades and specialty dyes. Puft lettering, metallics/foils and color pop. So many colors, styles and options to satisfy all your customer's needs.

Morris Magnets (rep since 2014-2019 • 2023): Magnets, keychains, coasters and ornaments available in high-quality, traditional acrylic or eco-friendly wood, as well as eco-friendly wood stickers in a wide variety of themes: animals, lifestyle, states, holiday and sports, just to name a few. Customization and displays available.

Nature's Artifacts (rep since 2013-2017 • 2023): Fair trade, environmental and social responsibility, charitable support, ethical sourcing, and sustainability define this company's approach. Working with reputable vendors and artisans who share their vision, they offer a divine range of crystals from around the globe, at the most competitive prices.

Nirvana (rep since 1999): A very large selection of pewter, bronze & sterling jewelry.

Oeelinn (rep since 2023): The ultimate warm weather accessories. Matching themed beach-wear, towels, soft-sided coolers, stainless steel double-wall travel cups and water bottles. Exquisite, hand-designed themes with updates seasonally.

Peter Grimm (rep since 2023): Innovators and originators in the industry from the beginning starting with the creation of the Authentic California Lifeguard Hat. Popular worldwide, every hat they make is an original, designed in San Diego. For those who recognize craftsmanship, style, quality and value.

Pichincha (rep since 2020): Artisan-made crafts and handmade jewelry and accessories from Ecuador and smoking accessories.

Pompom Tail (rep since 2023): A comprehensive pet product line. From collars to grooming products, everything needed for that new pet or old faithful friend. Classic designs as well as the newest products available. Hands-free leashes, reflective vests and harnesses, safety products, and food/water bowls for on-the-go. Pre-sets and displays available.

Prabhujis Gifts (rep since 2009): Custom blended masala incense, resin and attar oils. Palo Santo, natural soaps, resin incense sticks, sage, meditation items.

Red Wheel / Weiser Books (rep since 2012): Books - inspiration, health, self-help, humor, meditation, spiritual, recovery.

Rocky Mountain Stickers (rep since 2021): Custom and namedrop vinyl stickers available in many categories.

SJT Enterprises (rep since 2014-2019 • 2021): Wooden signs, stone coasters and magnets. Themes include pets, Advice from nature, Dean Russo's artwork, chalk artwork, celebrity images by Haiyan, humor, year in history and so much more.

Signs 4 Fun (rep since 2017): Aluminum embossed (most) outdoor signs. Parody wallet ID cards.

Stephanie Imports (rep since 2023): An incredible selection of home decor and giftware. Flasks, bar and wine accessories, cigarette cases, cufflinks, tie clips, clocks, keychains, clutches, men's pocket accessories, and women's purse accessories. Many items are engravable or can be personalized with vinyl.

Style n Craft (rep since 2024): Handmade full grain leather goods for men and women. Stylish and durable, fashionable and modern, and classic to contemporary. Leather belts. Bifold and trifold wallets for men and women. A beautiful selection of cross-body, messenger bags, tote bags, backpacks and duffle bags.

Sun's Eye (rep since 1999): Quality fragrance, essential and specialty oils, room sprays, aroma locket necklaces, incense.

Takobia (rep since 2024): Jewelry created from a variety of alloys, electroplated in gold or silver and e-coated so they never require polishing or cleaning. Beautiful and stylish designs. Modern, nature, and classic themes. All are lead, nickel, and cadmium-free.

The Grandparent Gift Co. (rep since 2018): For more than just grandparents. Inspirational gifts for children, family, and pet owners. Whether you call your grandma, nana, gigi, or mimi, there's a gift for them. Celebrate life with memorials, graduation, birthday, baby's first, and wedding/anniversary among others. Brag books, ornaments, frames and more. Beautiful and elegant handmade glass crosses for family, occasions, memorials, new baby and more.

To Market To Market † © (rep since 2023): One of the largest distributors of gluten-free spreads, spices, herbs, appetizers, and so much more. Providing blends that have no MSG, preservatives, extenders, or fillers. Great, eye-catching packaging. Easy, economical, and most of all – delicious!

Touchstone Distributing † © (rep since 1996-2011 • 2019): Porcelain jewelry of Celtic, Pathfinders (animals), Patron Saints, Zodiac and others.

Stay up to date with our online line list



Our Team

Ace Monroe (Owner)	Northern Illinois, Indiana, Iowa, Central & Northern Wisconsin
Jackie Bueg (Senior Associate)	Missouri, Southern Illinois
Dan Deverick (Sales Associate)	Chicagoland Area, Northwestern Indiana, Southeastern Wisconsin
Coral Sheedy (Sales Associate)	Wisconsin
Brenda Carney (Sales Associate)	Iowa, Nebraska
Lisa Monroe (Owner)	Office operations

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